

UNAUDITED

Q1 2014

(\$ Canadian thousands)	Canada	USA	ROW	Q1 Total
Segment revenue	124,785	143,135	72,279	340,199
Intersegment revenue	(6,478)	(753)	(548)	(7,779)
Revenue	<u>118,307</u>	<u>142,382</u>	<u>71,731</u>	<u>332,420</u>
Revenue – Engineered Systems	71,911	110,969	47,082	229,962
Revenue – Service	33,766	29,951	24,264	87,981
Revenue – Rental	12,630	1,462	385	14,477
Operating income	1,290	14,389	(8,244)	7,435
EBIT	3,932	14,377	(8,244)	10,065
Segment revenue as a % of total revenue	35.6%	42.8%	21.6%	
Recurring revenue as a % of segment revenue	39.2%	22.1%	34.4%	
Operating income as a % of segment revenue	1.1%	10.1%	(11.5)%	2.2%
EBIT as a % of segment revenue	3.3%	10.1%	(11.5)%	3.0%

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Q2 2014

(\$ Canadian thousands)	Canada	USA	ROW	Q2 Total
Segment revenue	171,638	188,034	93,577	453,249
Intersegment revenue	(1,383)	(3,854)	(1,949)	(7,186)
Revenue	<u>170,255</u>	<u>184,180</u>	<u>91,628</u>	<u>446,063</u>
Revenue – Engineered Systems	124,993	155,746	67,566	348,305
Revenue – Service	40,271	26,580	24,062	90,913
Revenue – Rental	4,991	1,854	-	6,845
Operating income	8,913	15,190	4,180	28,283
EBIT	11,152	15,184	4,135	30,471
Segment revenue as a % of total revenue	38.2%	41.3%	20.5%	
Recurring revenue as a % of segment revenue	26.6%	15.4%	26.3%	
Operating income as a % of segment revenue	5.2%	8.2%	4.6%	6.3%
EBIT as a % of segment revenue	6.6%	8.2%	4.5%	6.8%

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Q3 2014

(\$ Canadian thousands)	Canada	USA	ROW	Q3 Total
Segment revenue	159,022	193,584	129,254	481,860
Intersegment revenue	(2,474)	(79)	(347)	(2,900)
Revenue	<u>156,548</u>	<u>193,505</u>	<u>128,907</u>	<u>478,960</u>
Revenue – Engineered Systems	108,603	166,426	68,672	343,701
Revenue – Service	43,100	26,110	32,619	101,829
Revenue – Rental	4,845	969	27,616	33,430
Operating income	10,650	23,529	9,577	43,756
EBIT	12,545	23,531	9,396	45,472
Segment revenue as a % of total revenue	32.7%	40.4%	26.9%	
Recurring revenue as a % of segment revenue	30.6%	14.0%	46.7%	
Operating income as a % of segment revenue	6.8%	12.2%	7.4%	9.1%
EBIT as a % of segment revenue	8.0%	12.2%	7.3%	9.5%

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Q4 2014

<i>(\$ Canadian thousands)</i>	Canada	USA	ROW	Q4 Total
Segment revenue	174,195	255,708	113,205	543,108
Intersegment revenue	(5,379)	(14,158)	(284)	(19,821)
Revenue	<u>168,816</u>	<u>241,550</u>	<u>112,921</u>	<u>523,287</u>
Revenue – Engineered Systems	114,830	203,325	54,250	372,405
Revenue – Service	44,454	34,546	28,209	107,209
Revenue – Rental	9,532	3,679	30,462	43,673
Operating income	2,905	24,419	9,489	36,813
EBIT	5,706	24,545	9,475	39,726
Segment revenue as a % of total revenue	32.3%	46.2%	21.6%	
Recurring revenue as a % of segment revenue	32.0%	15.8%	52.0%	
Operating income as a % of segment revenue	1.7%	10.1%	8.4%	7.0%
EBIT as a % of segment revenue	3.4%	10.2%	8.4%	7.6%

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12 months ended December 31, 2014

<i>(\$ Canadian thousands)</i>	Canada	USA	ROW	YTD Total
Segment revenue	629,640	780,461	408,315	1,818,416
Intersegment revenue	(15,714)	(18,844)	(3,128)	(37,686)
Revenue	<u>613,926</u>	<u>761,617</u>	<u>405,187</u>	<u>1,780,730</u>
Revenue – Engineered Systems	420,337	636,466	237,570	1,294,373
Revenue – Service	161,591	117,187	109,154	387,932
Revenue – Rental	31,998	7,964	58,463	98,425
Operating income	23,758	77,527	15,002	116,287
EBIT	33,335	77,637	14,762	125,734
Segment revenue as a % of total revenue	34.48%	42.77%	22.75%	
Recurring revenue as a % of segment revenue	31.53%	16.43%	41.37%	
Operating income as a % of segment revenue	3.87%	10.18%	3.70%	6.53%
EBIT as a % of segment revenue	5.43%	10.19%	3.64%	7.06%